

It's a new year, and a new opportunity to GROW! Let IFRA help your company reach its full potential this year. **THINK IFRA FIRST!** 

Each service and partnership we offer was carefully selected to help you support and maximize your business. Remember, when your company participates, you fund your own association so it can continue to support a unified voice for our industry.

We have listed each service or partnership below with a brief description and a contact for your reference. Meggie Davlin, Director of Communications & Member Engagement, is happy to introduce or reintroduce you to any of the contacts listed below.

Let's collaborate and thrive together in 2022!



### **AFFORDABLE GAS & ELECTRIC**

Our 360° Energy Management Bulk Buying Group will offer members of the IFRA with independent, research driven guidance through electricity and natural gas supply purchases, energy efficiency opportunities and the world of solar on-site generation technology. Contact: Rob Wielt, rwielt@agellc.com.



# AURORA PAYMENTS

#### AURORA PAYMENTS

Aurora Payments/Petro Pros have grown to capture a significant portion of the nationwide market share in the petroleum retailers and suppliers' industry due to our superior credit card processing rates and services. Our cost-effective fuel pump EMV retro fit technology helps petroleum retailers struggling with the high cost of upgrading fuel dispensers to accept EMV cards so that they can reduce fraud and chargebacks. Our payment solutions for the petroleum retailers and suppliers are also PCI compliant, accept EMV, Mag-Stripe, and contactless payment transactions directly at the pump. We pride ourselves in assisting independent stations and suppliers with meeting industry requirements without expensive upgrades. Contact: Sean Broderick,

Sean. Broderick @rise with a urora. com.



#### EMA

The Energy Marketers of America (EMA) is a federation of 47 state and regional trade associations representing the interests of approximately 8,000 independent petroleum marketers across the United States.

The EMA Corporate Partner Program is a means by which EMA showcases partners' products and services to petroleum marketers and is available on our website.



### FEDERATED INSURANCE

Sound financial planning has become a necessity today. Whether it is the continuation of your business, retirement options, personal life/disability insurance or other business needs, Federated has the added attraction of providing these services along with all your other insurance.

Federated has been in business since 1904 and has a highly trained field marketing staff ready to serve you. They have the experience and financial strength to serve members now and in the future. Federated Insurance specializes in Property and Liability, Group Health and Life, Workers' Compensation and Financial Protection Services.

Federated Insurance Companies has been an important partner with IFRA for many years. Their dedication and experience to meet not only your insurance needs, but to furthermore prepare your company for the future has put them in a class by themselves. Contact: Braxton Weaver, bdweaver@fedins.com.



### ICHOR

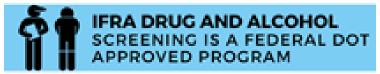
Ichor is a company that manufactures a full line of ultra-premium CBD products. Our flagship product is Ichor water. Other products include topicals, cosmeceuticals, tinctures, and softgels. Every product undergoes rigorous research and development and is independently tested by accredited 3rd party labs that verify the contests of each bottle with a Certificate of Analysis. By doing this, Ichor ensures that retailers and customers are getting the finest CBD products the market has to offer. Contact: Adon Navarette, adon@drinkichor.com.



IL State Police Background Checks MEMBERS CHOOSE IFRA

# IFRA STATE POLICE BACKGROUND CHECKS

IFRA and the Illinois State Police protect members and their businesses by receiving important information about potential employees. Members receive special pricing for both Federal and State criminal records. Contact: Brenda Zeck, brenda@fuelingillinois.com.



# FRA DRUG & ALCOHOL SCREENING

The IFRA drug program can assist your company with drug and alcohol testing through our cost-effective federal DOT-approved program. The program includes a pre-employment test and random test for drivers required to have a Commercial Driver's License (CDL), as well as preemployment testing for employees using a random, reasonable suspicion, post-accident, or return-to duty testing. The IFRA program makes drug testing compliance easier, guarantees federal compliance for your drivers, and ensures all your employees are clean. Simplify your business with IFRA's drug testing program. Contact: Jill Tavine, jill@fuelingillinois.com.



### IFRA MULTIPLE EMPLOYER 401 (k) PLAN

No matter how big or small your business, outsourcing some of your non-core tasks makes smart financial sense. We have found outside specialists can operate your retirement plan better, faster, and cheaper while giving you more time to focus on growing your business. When your company adopts our Multiple Employer Plan (MEP), everything about your 401(k) plan gets better. Contact: Ryan Davlin, ryan.davlin@troxellfinancial.com.



#### FRA WORK OPPORTUNITY TAX CREDIT

The (WOTC) is a federal tax credit available to employers for hiring individuals from certain targeted groups who have consistently faced significant barriers to employment and is a great way of getting paid to hire new employees. Generally, 20% of new hires will qualify for this credit. The tax credit functions as a dollar-for-dollar savings for your company when you hire employees that qualify. Your company could save thousands of dollars on your Federal taxes. Do not let the red tape and government paperwork stand in the way of your business realizing this tremendous benefit – let IFRA do the paperwork for you! We deal with the hassle; you deal with the results. Contact: Jill Tavine, jill@fuelingillinois.com.



## PASS

PASS is highly regarded in the industry and offers the Class A/B training program in more states than any other training company. Class C Operator Training will be available in both English and Spanish. The courses are offered online 24/7. They are self-paced and do not have to be completed in a single session. They are presented in a "no fail" format. They may be stopped and restarted as often as necessary.

Keep an eye out for new bundle offerings coming soon! Contact: Raymond Rees, raymond.rees@passtesting.com.



## PATRIOT CAPITAL

A leading equipment financing & leasing company. Patriot Capital has been delivering fast and affordable business equipment financing and leasing solutions to the convenience store and commercial petroleum industry since October 2000. Contact: Chris Santy, chris.santy@patcapfinance.com.



### WASTE MANAGEMENT

It's our job to think about what's thrown out, and your job to keep your household, small business, and neighborhoods moving forward. We're a family of 45,000 that strives to be your partner, not just a provider. Contact: Tom Tillots, ttillots@wm.com.